

# Informative $g$ -Priors for Logistic Regression

Timothy E. Hanson<sup>a</sup>, Adam J. Branscum<sup>b</sup>, Wesley O. Johnson<sup>c</sup>

<sup>a</sup>*Department of Statistics, University of South Carolina, Columbia, SC 29208, USA*

<sup>b</sup>*Biostatistics Program, Oregon State University, Corvallis, OR 97331, USA*

<sup>c</sup>*Department of Statistics, University of California, Irvine, CA 92697, USA*

---

## Abstract

Eliciting information from experts for use in constructing prior distributions for logistic regression coefficients can be challenging. The task is especially difficult when the model contains many predictor variables, because the expert is asked to provide summary information about the probability of “success” for many subgroups of the population. Often, however, experts are confident only in their assessment of the population as a whole. This paper is about incorporating such overall, marginal or averaged, information easily into a logistic regression data analysis by using  $g$ -priors. We present a version of the  $g$ -prior such that the prior distribution on the probability of success can be set to closely match a beta distribution, when averaged over the set of predictors in a logistic regression. A simple data augmentation formulation that can be implemented in standard statistical software packages shows how population-averaged prior information can be used in non-Bayesian contexts.

*Keywords:* Binomial regression, Generalized linear model, Population averaged inference, Prior elicitation

---

## 1. Introduction

Zellner (1983) introduced the  $g$ -prior as a reference or default prior for use with Gaussian linear regression models. Recently, variants of the  $g$ -prior have been proposed for use with generalized linear models (e.g., Rathbun and Fei, 2006; Marin and Robert, 2007; Bové and Held, 2011). We provide a simple, Gaussian  $g$ -prior for logistic regression coefficients that corresponds to a given beta distribution reflecting the prior probability of the event of interest averaged across the covariate population. Gaussian priors are used on regression coefficients, for better or worse, in many studies involving logistic regression analysis, and in fact are available in SAS proc genmod, the DPpackage for R (Jara et al., 2011), and elsewhere.

Consider the logistic regression model

$$y_i|\boldsymbol{\beta} \sim \text{binomial}(m_i, \pi_i), \quad \pi_i = \frac{e^{\mathbf{x}_i'\boldsymbol{\beta}}}{1 + e^{\mathbf{x}_i'\boldsymbol{\beta}}}, \quad i = 1, \dots, n,$$

where  $y_i$  “successes” are observed from  $m_i$  independent Bernoulli trials that each have success probability  $\pi_i$ , and  $\mathbf{x}_i$  is a covariate vector of length  $p$ . Without loss of generality assume  $m_i = 1$ , implying  $y_i = 0$  or  $y_i = 1$ , for  $i = 1, \dots, n$ . We complete the Bayesian model by considering the following  $g$ -prior for  $\boldsymbol{\beta}$ :

$$\boldsymbol{\beta} \sim N_p(b \mathbf{e}_1, gn(\mathbf{X}'\mathbf{X})^{-1}), \quad (1)$$

where  $\mathbf{X} = [\mathbf{x}_1 \cdots \mathbf{x}_n]'$  is an  $n \times p$  design matrix and the first element of the  $p$ -vector  $\mathbf{e}_1$  is equal to one and all of its other elements are equal to zero, yielding a prior mean of  $b$  for the intercept term. The scalar  $g$  can be modeled with an inverse-gamma distribution, yielding a multivariate  $t$  prior for  $\boldsymbol{\beta}$ . However, we propose setting  $g$  equal to a constant. In this paper, we determine values of  $b$  and

$g$  that can be used by default when prior information is lacking, or that reflect available population-averaged prior information. In addition to being very simple to construct, a noteworthy feature of the proposed prior is that it can be used in situations where quasi or complete separation occur, i.e. where some maximum likelihood estimates are infinite and the likelihood forms a ridge for the intercept  $\beta_0$ . Moreover, an approximate version of our proposed prior can be implemented in virtually any statistical software package that fits logistic regression models via the method of maximum likelihood by using a data augmentation trick described in Section 2.4.

The approach to prior specification in logistic regression presented here draws inspiration from Gustafson (2007), Marin and Robert (2007), and Jara and Hanson (2011). Gustafson (2007) examined posterior inference on parameters that are averaged over the covariates and response; see also Liu and Gustafson (2008). Marin and Robert (2007) used a default version of Zellner’s  $g$ -prior throughout their book, and Jara and Hanson (2011) approximately matched a logistic-normal distribution (Aitchison and Shen, 1980) to a given beta distribution with mean one-half.

Gelman et al. (2008) suggest standardizing non-binary covariates and then placing independent Cauchy priors on regression coefficients based on how covariates could reasonably affect the odds of the response. However, their insightful approach does not take into account correlation among the predictor variables. A prior that is location-scale invariant and takes into account correlation among predictors is a suitably modified version of Zellner’s  $g$ -prior, originally developed as a “reference informative prior” for Gaussian linear models (Zellner, 1983).

In Section 2 we derive the proposed  $g$ -prior for logistic and other binomial re-

gression, and derive some useful results associated with it. Specifically, we obtain formulas for  $g$  and  $b$  that are functions of the hyperparameters of a  $\text{beta}(a_\pi, b_\pi)$  distribution that reflects prior knowledge about the population-averaged probability of success. Section 3 provides examples of the prior in action, and Section 4 concludes the paper.

## 2. Method and results

We assume that the covariate vectors vary according to the probability  $H(d\mathbf{x})$  over the population covariate space  $(\mathcal{X}, \mathcal{B}(\mathcal{X}))$ , where  $\mathcal{X} \subseteq \mathbb{R}^p$ . Let  $\pi$  denote the probability of success averaged over the conditions that exist in the population; i.e.,  $\pi \equiv \pi(\boldsymbol{\beta}) = \int_{\mathcal{X}} \text{logit}^{-1}(\mathbf{x}'\boldsymbol{\beta})H(d\mathbf{x})$ , where the “true”  $\boldsymbol{\beta}$  is unknown. Suppose that prior uncertainty about  $\pi$  is characterized by a  $\text{beta}(a_\pi, b_\pi)$  distribution. The goal is to model uncertainty about  $\boldsymbol{\beta}$  according to a prior density  $g(\boldsymbol{\beta})$  so that the induced prior on  $\pi$  matches the elicited  $\text{beta}(a_\pi, b_\pi)$  density. We construct a particular  $g$ -prior for  $\boldsymbol{\beta}$ , i.e. choose  $g$  and  $b$  in (1), that approximately achieves this goal.

### 2.1. Selecting $g$ and $b$

Suppose predictors  $\mathbf{x}_1, \mathbf{x}_2, \dots$  arise independently from a population  $H(\cdot)$  such that, for all  $i$ ,

$$E(\mathbf{x}_i) = \boldsymbol{\mu} \text{ and } \text{Cov}(\mathbf{x}_i) = \boldsymbol{\Sigma}.$$

The  $p \times p$  covariance matrix  $\boldsymbol{\Sigma}$  can be rank-deficient as long as  $[\boldsymbol{\Sigma} + \boldsymbol{\mu}\boldsymbol{\mu}']$  is nonsingular. If this latter matrix is singular (requiring side conditions), the following arguments can be modified using pseudo-inverses, but we do not consider this here. Typically,  $\boldsymbol{\Sigma}$  is of rank  $p - 1$  with  $\mu_1 = 1$  and  $\sigma_{11} = 0$ , to include an intercept term in the first element of  $\boldsymbol{\beta}$ .

First consider the  $g$ -prior  $\beta|g, \mathbf{X} \sim N_p(\mathbf{0}, gn(\mathbf{X}'\mathbf{X})^{-1})$ . Marin and Robert (2007) used this prior with generalized linear models and they further placed a gamma prior on  $g^{-1}$ . The induced prior on  $\beta$  is then a generalized multivariate  $t$  distribution.

Consider  $\mathbf{x}$  drawn according to  $H(\cdot)$  from the covariate population, independently of  $\beta$  and  $\mathbf{X}$ . Iterated expectation gives  $E(\mathbf{x}'\beta) = 0$ , and iterated variance yields

$$\begin{aligned}\text{Var}(\mathbf{x}'\beta) &= E_{\mathbf{x}}\{\text{Var}_{\beta}(\mathbf{x}'\beta|\mathbf{x})\} + \text{Var}_{\mathbf{x}}\{E_{\beta}(\mathbf{x}'\beta|\mathbf{x})\} \\ &= E_{\mathbf{x}}\{gn\mathbf{x}'(\mathbf{X}'\mathbf{X})^{-1}\mathbf{x}\} + \text{Var}_{\mathbf{x}}(0) \\ &= g \text{tr} \{n(\mathbf{X}'\mathbf{X})^{-1}\Sigma + n(\mathbf{X}'\mathbf{X})^{-1}\boldsymbol{\mu}\boldsymbol{\mu}'\}.\end{aligned}$$

Because  $n(\mathbf{X}'\mathbf{X})^{-1} \xrightarrow{p} [\Sigma + \boldsymbol{\mu}\boldsymbol{\mu}']^{-1}$ , it follows that

$$\text{Var}(\mathbf{x}'\beta) \xrightarrow{p} g \text{tr} \{[\Sigma + \boldsymbol{\mu}\boldsymbol{\mu}']^{-1}[\Sigma + \boldsymbol{\mu}\boldsymbol{\mu}']\} = g \text{tr}(\mathbf{I}_p) = g p.$$

That is, under this  $g$ -prior for  $\beta$ , a covariate  $\mathbf{x}$  randomly drawn from its population implies  $\text{Var}(\mathbf{x}'\beta) \approx gp$ . The approximate variance holds for continuous covariates, categorical covariates, and mixtures of these.

When there is an intercept in the model, a generalization is

$$\beta|b, g, \mathbf{X} \sim N_p(b \mathbf{e}_1, gn(\mathbf{X}'\mathbf{X})^{-1}),$$

where  $b$  is a constant and every element in the first column of  $\mathbf{X}$  is one. Then, using similar derivations,  $E(\mathbf{x}'\beta) = b$  and  $\text{Var}(\mathbf{x}'\beta) \approx gp$ . These relationships provide an opportunity to easily incorporate informative prior information in terms of population-averaged inference. For example, the  $g$ -prior can be implemented in R by first fitting the logistic regression model via maximum likelihood using the

function `glm` to obtain starting values for numerical optimization; this assumes that separation does not occur. The starting values are then passed to `optim`, along with a function that evaluates the posterior density, to obtain the posterior mode and Hessian matrix.

Assume  $u = \mathbf{x}'\boldsymbol{\beta}$  has an approximate Gaussian distribution. This is reasonable in many settings; in Section 2.2 we show that for normally distributed  $\mathbf{x}$ ,  $u$  is unimodal and symmetric about  $b$ , and is in fact a scale mixture of normals. Aitchison and Shen (1980) developed properties of logistic normal distributions. Let  $u \sim N(m, v)$  and take  $r = \exp(u)/\{1 + \exp(u)\}$ . Then,  $r$  is said to have the logistic-normal distribution with parameters  $m$  and  $v$ , denoted  $r \sim \text{logit}N(m, v)$ . The Kullback-Liebler directed divergence between a  $\text{beta}(a_\pi, b_\pi)$  distribution and a  $\text{logit}N(m, v)$  distribution is minimized when  $m = \delta(a_\pi) - \delta(b_\pi)$  and  $v = \delta'(a_\pi) + \delta'(b_\pi)$ , where  $\delta(x) = \Gamma'(x)/\Gamma(x)$  is the digamma function and  $\delta'(x)$  is the trigamma function (Aitchison and Shen, 1980). In particular, for the  $\text{uniform}(0, 1)$  distribution, we set  $a_\pi = b_\pi = 1$  and obtain  $\delta'(1) = \pi^2/6$ . Hence, the choice of  $g = \pi^2/(3p)$  in the  $g$ -prior corresponds to a prior on  $\pi$  that is approximately  $\text{uniform}(0, 1)$ , averaged over the covariate population and the prior on  $\boldsymbol{\beta}$ . (In an abuse of notation, we have used  $\pi$  to denote an unknown parameter and as the usual constant.) We would note that a  $\text{uniform}(0, 1)$  prior could be disinformative, for example if  $\pi$  were the overall prevalence of HIV in a general population, it would be impossible to believe that the average prevalence was equally likely to be above or below 0.5.

More generally, if available prior information about the probability of the event of interest across the population can be represented by a  $\text{beta}(a_\pi, b_\pi)$  distribution, then simply set  $b = \delta(a_\pi) - \delta(b_\pi)$  and  $g = \{\delta'(a_\pi) + \delta'(b_\pi)\}/p$  in (1). This

approximation to the  $\text{beta}(a_\pi, b_\pi)$  distribution can come very close depending on the distribution of  $\mathbf{x}$ . Values for  $a_\pi$  and  $b_\pi$  can be easily determined using methods outlined in Christensen et al., (2010, section 5.1). The free Windows-based program BetaBuster can also be used to elicit a beta distribution, available at <http://www.epi.ucdavis.edu/diagnostictests/betabuster.html>.

**Main Result:** For  $\boldsymbol{\beta} \sim N_p(b\mathbf{e}_1, gn(\mathbf{X}'\mathbf{X})^{-1})$  independent of  $\mathbf{x} \sim N_p(\boldsymbol{\mu}, \boldsymbol{\Sigma})$ , where  $b = \delta(a_\pi) - \delta(b_\pi)$  and  $g = \{\delta'(a_\pi) + \delta'(b_\pi)\}/p$ , the (predictive prior) distribution of  $\exp(\mathbf{x}'\boldsymbol{\beta})/\{1 + \exp(\mathbf{x}'\boldsymbol{\beta})\}$  is approximately  $\text{beta}(a_\pi, b_\pi)$ .

Fouskakis, Ntzoufras, and Draper (2009) recommend  $b = 0$  and  $g = 4$  for logistic regression based on unit information considerations. Setting  $a_\pi = b_\pi = 0.5$  in the result above gives  $g = 9.87/p$ ; this is similar to Fouskakis et al. (2009) for dimensions  $p = 2$  and  $p = 3$ .

Now consider  $g$ -priors for binomial regression in general (i.e., not limited to the logit link). We obtain formulas for  $g$  and  $b$  under any known link function  $F^{-1}(\cdot)$ , where  $\pi_i = F(\mathbf{x}'_i\boldsymbol{\beta})$ . An approximate moment-matching approach proceeds by matching the mean and variance of the prior on  $F(u)$ , where  $u = \mathbf{x}'\boldsymbol{\beta}$ , to those for the elicited or reference  $\text{beta}(a_\pi, b_\pi)$  distribution. We have already shown that  $E(u) = b$  and  $\text{Var}(u) \approx gp$ . Using a first-order Taylor expansion,  $F(u) \approx F(b) + F'(b)[u - b] = F(b) + f(b)[u - b]$ , where  $f$  denotes the density function corresponding to  $F$ . Therefore,  $E\{F(u)\} \approx F(b)$  and  $\text{Var}\{F(u)\} \approx [f(b)]^2 gp$ . A  $g$ -prior is obtained by setting  $b = F^{-1}\left(\frac{a_\pi}{a_\pi + b_\pi}\right)$  and with this value of  $b$ , setting  $g = \frac{a_\pi b_\pi}{p[f(b)]^2(a_\pi + b_\pi)^2(a_\pi + b_\pi + 1)}$ .

## 2.2. Density of inner product under normality

We now derive the density of  $u = \mathbf{x}'\boldsymbol{\beta}$  under the assumptions of the main result, and show that it is symmetric and unimodal. Consider models with an intercept and let

$$\mathbf{x} = \begin{bmatrix} 1 \\ \mathbf{x}^* \end{bmatrix} \sim N_p(\boldsymbol{\mu}, \boldsymbol{\Sigma}), \text{ where } \boldsymbol{\mu} = \begin{bmatrix} 1 \\ \boldsymbol{\mu}^* \end{bmatrix} \text{ and } \boldsymbol{\Sigma} = \begin{bmatrix} 0 & \mathbf{0}' \\ \mathbf{0} & \boldsymbol{\Sigma}^* \end{bmatrix}.$$

Note that this is degenerate normal (the density is supported on a hyperplane), but the following results hold because the prior on  $\boldsymbol{\beta}$  is non-degenerate. The Woodbury inversion formula and some algebra reveals that

$$\mathbf{x}'[\boldsymbol{\Sigma} + \boldsymbol{\mu}\boldsymbol{\mu}']^{-1}\mathbf{x} = 1 + (\mathbf{x}^* - \boldsymbol{\mu}^*)'[\boldsymbol{\Sigma}^*]^{-1}(\mathbf{x}^* - \boldsymbol{\mu}^*) \sim 1 + \chi_{p-1}^2.$$

Let  $\boldsymbol{\beta} \sim N_p(b \mathbf{e}_1, g[\boldsymbol{\Sigma} + \boldsymbol{\mu}\boldsymbol{\mu}']^{-1})$  independent of  $\mathbf{x} \sim N_p(\boldsymbol{\mu}, \boldsymbol{\Sigma})$ . Then the distribution of  $u$  follows the hierarchical specification

$$u|w \sim N(b, g(1+w)), \quad w \sim \chi_{p-1}^2.$$

Hence, the density function of  $u$  is

$$\begin{aligned} f(u) &= \int_0^\infty f(u|w)f(w)dw \\ &= \int_0^\infty \frac{1}{\sqrt{2\pi g(1+w)}} \exp\left(-\frac{(u-b)^2}{2g(1+w)}\right) \frac{w^{(p-1)/2-1} \exp(-w/2)}{2^{(p-1)/2}\Gamma((p-1)/2)} dw. \end{aligned}$$

This is a scale mixture of normals; the lower bound on the scale is one. Clearly,  $f(u)$  has a mode at  $b$  and is symmetric about  $b$ . Note that this density can be used directly to elicit a prior on  $\pi(\boldsymbol{\beta})$ , instead of the approximations used for the Main Result, but numerical integration is required.



Now consider a model that does not contain an intercept term, but where  $\Sigma$  is of full rank. Let  $\mathbf{x} \sim N_p(\boldsymbol{\mu}, \Sigma)$ ,  $\boldsymbol{\beta} \sim N_p(\mathbf{0}, g[\Sigma + \boldsymbol{\mu}\boldsymbol{\mu}' ]^{-1})$ , and  $u = \mathbf{x}'\boldsymbol{\beta}$ , where, here,  $\boldsymbol{\mu}$  and  $\Sigma$  are unconstrained. Then define

$$\mathbf{v} = \Sigma^{1/2}\boldsymbol{\beta} \quad \text{and} \quad \mathbf{w} = \Sigma^{-1/2}\mathbf{x}$$

so that  $u = \mathbf{w}'\mathbf{v}$ ,  $\mathbf{w} \sim N_p(\boldsymbol{\delta}, \mathbf{I}_p)$  and  $\mathbf{v} \sim N_p(\mathbf{0}, g\mathbf{A})$ , where  $\boldsymbol{\delta} = \Sigma^{-1/2}\boldsymbol{\mu}$  and  $\mathbf{A} = \Sigma^{1/2}(\Sigma + \boldsymbol{\mu}\boldsymbol{\mu}')^{-1}\Sigma^{1/2}$ . Note that

$$\mathbf{A} = (\mathbf{I}_p + \boldsymbol{\delta}\boldsymbol{\delta}')^{-1} = \mathbf{I}_p - \boldsymbol{\delta}\boldsymbol{\delta}'/(1 + \boldsymbol{\delta}'\boldsymbol{\delta}).$$

Thus,  $u|\mathbf{w} \sim N(0, gk)$ , where  $k = \mathbf{w}'\mathbf{A}\mathbf{w}$ . Consequently the marginal density for  $u$  is

$$f(u) = \int_0^\infty f(u|k)f(k)dk = \int_0^\infty \frac{1}{\sqrt{2\pi gk}} e^{-0.5u^2/[gk]} f(k)dk,$$

with mean  $E(u) = 0$  and variance

$$\text{Var}(u) = \text{Var}_{\mathbf{w}}\{E_u(u|\mathbf{w})\} + E_{\mathbf{w}}\{\text{Var}_u(u|\mathbf{w})\} = E(gk) = g\text{tr}(\mathbf{A} E(\mathbf{w}\mathbf{w}')) = gp.$$

We now find the the spectral decomposition for  $\mathbf{A}$ . Clearly

$$\mathbf{A}\boldsymbol{\delta} = \frac{1}{1 + \boldsymbol{\delta}'\boldsymbol{\delta}}\boldsymbol{\delta} \equiv \Delta_1\boldsymbol{\delta}.$$

Let  $\tilde{\boldsymbol{\delta}} = \boldsymbol{\delta}/\sqrt{\boldsymbol{\delta}'\boldsymbol{\delta}}$  so that  $\mathbf{A}\tilde{\boldsymbol{\delta}} = \Delta_1\tilde{\boldsymbol{\delta}}$ . Then let the matrix of eigenvectors for  $\mathbf{A}$  be  $\boldsymbol{\Lambda} = (\tilde{\boldsymbol{\delta}}, \tilde{\boldsymbol{\Lambda}})$  and the corresponding diagonal matrix of eigenvalues be  $\boldsymbol{\Delta} = \text{diag}(\Delta_1, \dots, \Delta_p)$ . Then

$$\mathbf{A} = \boldsymbol{\Lambda}\boldsymbol{\Delta}\boldsymbol{\Lambda}', \quad \boldsymbol{\Lambda}'\boldsymbol{\Lambda} = \mathbf{I}_p.$$

Note that

$$\mathbf{A}\tilde{\boldsymbol{\Lambda}} = \left( \mathbf{I}_p - \frac{1}{1 + \boldsymbol{\delta}'\boldsymbol{\delta}}\boldsymbol{\delta}\boldsymbol{\delta}' \right) \tilde{\boldsymbol{\Lambda}} = \tilde{\boldsymbol{\Lambda}}$$

since  $\Lambda$  must be orthogonal and hence the columns of  $\tilde{\Lambda}$  are orthogonal to  $\delta$ . This means that  $\Delta_i = 1$  for all  $i \geq 2$ . Finally,

$$k = \mathbf{w}'\mathbf{A}\mathbf{w} = \mathbf{w}'\Lambda\Delta\Lambda'\mathbf{w} \equiv \tilde{\mathbf{w}}'\Delta\tilde{\mathbf{w}} = \frac{\tilde{w}_1^2}{1 + \delta'\delta} + \sum_{i=2}^p \tilde{w}_i^2,$$

where  $\tilde{w}_1 \sim N(\sqrt{\delta'\delta}, 1)$  independent of  $\tilde{w}_2, \dots, \tilde{w}_p \stackrel{iid}{\sim} N(0, 1)$ . Thus,  $f(k)$  is a scaled non-central  $\chi_1^2$  plus an independent  $\chi_{p-1}^2$ , and this distribution depends on  $\delta'\delta = \boldsymbol{\mu}'\Sigma^{-1}\boldsymbol{\mu}$ . Regardless, the density  $f(u)$  has a mode at zero and is symmetric, as in the model with an intercept.

### 2.3. *G-priors are conditional means priors*

A conditional means prior (CMP) in a generalized linear model involves specifying independent prior distributions for the mean responses corresponding to a collection of covariate combinations (Bedrick, Christensen, and Johnson, 1996). This specification is then used to induce a prior on the regression coefficients in the model. Here we consider a collection of “canonical” covariate combinations to make a point.

Define  $\mathbf{A} = n(\mathbf{X}'\mathbf{X})^{-1}$  and let  $\mathbf{A} = \mathbf{M}\Lambda\mathbf{M}'$  be the spectral decomposition of  $\mathbf{A}$ , i.e., the columns of  $\mathbf{M}$  contain  $p$  orthonormal eigenvectors  $\mathbf{M} = [\mathbf{m}_1 \mathbf{m}_2 \cdots \mathbf{m}_p]$  and the diagonal matrix  $\Lambda = \text{diag}\{\lambda_i\}$  contains the corresponding eigenvalues. Define  $p$  “canonical covariates” as  $\mathbf{v}_i = \mathbf{m}_i/\sqrt{\lambda_i}$ , and set  $\mathbf{V} = [\mathbf{v}_1 \mathbf{v}_2 \cdots \mathbf{v}_p] = \mathbf{M}\Lambda^{-1/2}$ . Let

$$\gamma_i = \mathbf{v}_i'\boldsymbol{\beta} \text{ and } \boldsymbol{\gamma} = \Lambda^{-1/2}\mathbf{M}'\boldsymbol{\beta} = \mathbf{V}'\boldsymbol{\beta}.$$

For the logistic regression model, the probability of success  $p_i$  corresponding to canonical covariate  $\mathbf{v}_i$  is given by  $\text{logit}(p_i) = \gamma_i$ . We thus have, element-wise,  $\text{logit}(\mathbf{p}) = \mathbf{V}'\boldsymbol{\beta} = \boldsymbol{\gamma}$ . If we place independent and identically distributed

mean-zero normal priors on the components of  $\gamma$ , we have specified the particular CMP prior  $\gamma|g \sim N_p(\mathbf{0}, g\mathbf{I}_p)$ . Then, since  $\beta = \mathbf{M}\Lambda^{1/2}\gamma$ , the induced distribution for  $\beta$  is  $\beta \sim N_p(\mathbf{0}, g\mathbf{M}\Lambda\mathbf{M}') = N_p(\mathbf{0}, gn(\mathbf{X}'\mathbf{X})^{-1})$ . If instead we specify independent normal priors on the components of  $\gamma$  with means given by  $\gamma|g, b \sim N_p(b\Lambda^{-1/2}\tilde{\mathbf{m}}_1, g\mathbf{I}_p)$ , where  $\tilde{\mathbf{m}}_1'$  is the first row in  $\mathbf{M}$ , then  $\beta \sim N_p(b\mathbf{e}_1, gn(\mathbf{X}'\mathbf{X})^{-1})$ , as  $\mathbf{M}'\mathbf{M} = \mathbf{M}\mathbf{M}' = \mathbf{I}_p$ . We have thus established that the standard  $g$ -prior is a particular conditional means prior.

#### 2.4. Implementation in statistical software packages

Estimates of  $\beta$  and functions of it can be obtained from standard statistical software packages by using a data augmentation prior (e.g., Bedrick, Christensen, and Johnson, 1996) in conjunction with standard procedures to fit generalized linear models, for example the Fisher scoring algorithm and accompanying estimated asymptotic covariance matrix. Data augmentation proceeds by adding triples  $\{(\mathbf{x}_i, \tilde{y}_i, \tilde{m}_i)\}_{i=1}^n$  to the data set, where  $\mathbf{x}_i$  is the observed covariate vector for unit  $i$  and the  $n$  pairs of augmented data,  $(\tilde{y}_i, \tilde{m}_i)$ , are imaginary counts of observed successes and total sampled at  $\mathbf{x}_i$ . In this context, they would be selected so that the induced prior from the data augmentation prior on  $\beta$  is well approximated by  $N_p(\mathbf{0}, gn(\mathbf{X}'\mathbf{X})^{-1})$ .

We proceed to find a data augmentation prior that corresponds to a  $g$ -prior. The data augmentation prior corresponds to a likelihood based on imaginary data. The maximum likelihood logistic regression estimating equation based on the imaginary data set is  $\mathbf{X}'\tilde{\mathbf{y}} = \mathbf{X}'\tilde{\mathbf{M}}\hat{\boldsymbol{\pi}}$ , where  $\tilde{\mathbf{y}} = (\tilde{y}_1, \dots, \tilde{y}_n)'$ ,  $\hat{\boldsymbol{\pi}} = (\hat{\pi}_1, \dots, \hat{\pi}_n)'$ ,  $\text{logit}(\hat{\pi}_i) = \mathbf{x}_i'\hat{\boldsymbol{\beta}}$ ,  $\tilde{\mathbf{m}} = (\tilde{m}_1, \dots, \tilde{m}_n)'$ , and  $\tilde{\mathbf{M}} = \text{diag}(\tilde{\mathbf{m}})$ . For a mean-zero  $g$ -prior, setting  $\hat{\boldsymbol{\beta}} = \mathbf{0}$  implies  $\mathbf{X}'\tilde{\mathbf{y}} = \mathbf{X}'\tilde{\mathbf{m}}/2$ , and the corresponding weight matrix with variances along the diagonal is  $\tilde{\mathbf{W}} = \tilde{\mathbf{M}}/4$ . The estimated asymptotic co-

variance matrix is  $\text{Cov}(\hat{\beta}) = [\mathbf{X}'\tilde{\mathbf{W}}\mathbf{X}]^{-1} = [\mathbf{X}'\tilde{\mathbf{M}}\mathbf{X}/4]^{-1}$ . There are two sets of equations,  $\mathbf{X}'\tilde{\mathbf{y}} = \mathbf{X}'\tilde{\mathbf{m}}/2$  and  $gn(\mathbf{X}'\mathbf{X})^{-1} = [\mathbf{X}'\tilde{\mathbf{M}}\mathbf{X}/4]^{-1}$ , in the unknown vectors  $\tilde{\mathbf{m}}$  and  $\tilde{\mathbf{y}}$ . When  $\hat{\beta} = \mathbf{0}$ , the logistic regression estimating equation is satisfied by any  $\tilde{\mathbf{m}} = 2\tilde{\mathbf{y}}$ . By taking  $gn = 4/m$ , where  $m_i \equiv m$ , the augmented data are then  $\tilde{y}_i = 2/(gn)$  and  $\tilde{m}_i = 4/(gn)$ , for  $i = 1, \dots, n$ . Thus, by simply adding  $2/(gn)$  to  $y_i$  and  $4/(gn)$  to  $m_i = 1$  in the original data, an approximate  $g$ -prior for  $\beta$  is obtained. That is,  $2/(gn)$  successes and  $2/(gn)$  failures are added to each observation. This roughly corresponds to the normal prior of Gelman et al., (2008) when  $gn = 4$ ; i.e., one can implement their normal prior in any software package that allows non-integer data when fitting the logistic regression model via maximum likelihood.

If we use  $\hat{\beta} = \mathbf{e}_1 b$ , then  $\text{logit}(\hat{\pi}_i) \equiv b$ , implying  $\mathbf{X}'\tilde{\mathbf{y}} = \mathbf{X}'\tilde{\mathbf{m}}[e^b/(1+e^b)]$ , with weight matrix  $\tilde{\mathbf{W}} = \tilde{\mathbf{M}}[e^b/(1+e^b)^2]$ . Continuing as in the previous argument, set  $\tilde{m}_i^{-1} = gn[e^b/(1+e^b)^2]$  and  $\tilde{y}_i^{-1} = gn/(1+e^b)$ .

### 3. Examples

#### 3.1. $K$ -group problem

Consider the goal of comparing probabilities across  $K$  groups. We can formulate the  $g$ -prior in one of two equivalent ways. First, let level 1 be the baseline group ( $x_{i1} = 1$  for all subjects  $i = 1, \dots, n$ ) and, for  $2 \leq k \leq K$ , set  $x_{ik} = 1$  if observation  $i$  is from group  $k$  and otherwise set it equal to 0. Thus  $\mathbf{x}_i = (1, x_{i2}, \dots, x_{iK})'$  indicates the group to which subject  $i$  belongs.. For example, when  $K = 3$ , then  $\mathbf{x}_i = (1, 0, 0)'$ ,  $\mathbf{x}_i = (1, 1, 0)'$ , or  $\mathbf{x}_i = (1, 0, 1)'$  if

observation  $i$  is from group 1, 2, or 3, respectively. In this case,

$$\boldsymbol{\mu} = \begin{bmatrix} 1 \\ q_2 \\ q_3 \end{bmatrix} \text{ and } \boldsymbol{\Sigma} = \begin{bmatrix} 0 & 0 & 0 \\ 0 & q_2(1 - q_2) & -q_2q_3 \\ 0 & -q_2q_3 & q_3(1 - q_3) \end{bmatrix},$$

where  $q_1 \equiv 1$  and  $q_k$  denotes the proportion of the source population that belongs to group  $k$ , for  $k = 2, 3$ .

The second formulation is to set  $x_{ik} = 1$  if observation  $i$  is from group  $k$  and set it equal to zero otherwise; this is the cell means (no intercept) model. Then

$$\boldsymbol{\mu} = \begin{bmatrix} q_1 \\ q_2 \\ q_3 \end{bmatrix} \text{ and } \boldsymbol{\Sigma} = \begin{bmatrix} q_1(1 - q_1) & -q_1q_2 & -q_1q_3 \\ -q_1q_2 & q_2(1 - q_2) & -q_2q_3 \\ -q_1q_3 & -q_2q_3 & q_3(1 - q_3) \end{bmatrix},$$

where here  $q_1$  is the population proportion in group 1.

In either case,  $\mathbf{x}'[\boldsymbol{\Sigma} + \boldsymbol{\mu}\boldsymbol{\mu}']^{-1}\mathbf{x} = 1/q_k$  for the  $\mathbf{x}$  corresponding to level  $k$ . If the population-averaged prior distribution is to be uniform(0, 1), then set  $g = \pi^2/(3p)$ .

### 3.2. Simulated data with one continuous predictor

We examine how well the Main Result works in terms of matching a default beta(0.5, 0.5) distribution. A sample of  $n = 200$  predictors was generated from  $H(dx)$  as  $\mathbf{x}_i = (1, x_i^*)'$  where  $x_i^* \stackrel{iid}{\sim} N(2, 0.5^2)$ , yielding the design matrix  $\mathbf{X}$ . The left panel in Figure 1 shows the induced distribution (the histogram) of  $u = \mathbf{x}'\boldsymbol{\beta}$  from  $\mathbf{x} \sim H(dx)$  independent of  $\boldsymbol{\beta} \sim N_2(\mathbf{0}, gn(\mathbf{X}'\mathbf{X})^{-1})$ , where  $g = \delta'(0.5) = 4.9348$ , along with a mean-zero normal density that has variance  $gp$ ; the density is remarkably bell-shaped. The right panel of Figure 1 shows a histogram approximation of the induced density along with a beta(0.5, 0.5) density; they closely agree.

Chen, Ibrahim, and Kim (2008) studied the properties and implementation of Jeffreys’ prior for binomial regression models. Firth (1993) suggested the use of Jeffreys’ prior as a solution to the problem of bias in maximum likelihood estimators. Heinz and Ploner (2003) recast this approach as a particular penalized likelihood that solves the quasi or complete separation problem in logistic regression. We compared this default version of our prior ( $a_\pi = b_\pi = 0.5$ ) with Jeffreys’ prior. Level curves for the prior on  $(\beta_0, \beta_1)$  under the default  $g$ -prior and Jeffreys’ prior are displayed in Figure 2. Notably, our default Gaussian prior is akin to a “Gaussianized” version of Jeffreys’ prior.

[Figure 1 about here.]

[Figure 2 about here.]

### 3.3. Simulated data with two predictors

Simulated data ( $n = 200$ ) were generated with  $x_{i1} = 1$  (to accommodate an intercept term),  $x_{i2} \sim \text{Bernoulli}(0.5)$  (e.g., a primary predictor variable), and  $x_{i3}|x_{i2} \sim N(x_{i2}, 0.5)$ . Suppose that, based on expert consultation, we wish to match the population-averaged prior on  $\pi$  to a beta(5, 3) density. This yields  $g = 0.2054$  and  $b = 0.5833$ . Using the simple first-order Taylor expansion with the logit link gives  $g = 0.16$  and  $b = 0.51$ . Figure 3 presents an estimate of the prior from 10,000 samples generated from the source population for  $\mathbf{x}$  independent of  $\beta \sim N_3(\mathbf{be}_1, ng(\mathbf{X}'\mathbf{X})^{-1})$ , where  $\mathbf{X}$  was computed from the initial sample of  $n = 200$ . The prior is superimposed on the target beta density, and they closely agree. Note that with these non-normal covariates (here, one of the covariates is discrete), the prior approximation works quite well.

[Figure 3 about here.]

### 3.4. Comparison among approaches

A simulation study was conducted to compare the approach of Gelman et al. (2008) to the  $g$ -prior. Covariates  $\mathbf{x}_i = (1, x_{i2}, x_{i3})'$  were generated as

$$\mathbf{x}_i \stackrel{iid}{\sim} N_3 \left( \begin{bmatrix} 1 \\ 0 \\ 0 \end{bmatrix}, \begin{bmatrix} 0 & 0 & 0 \\ 0 & 1 & r \\ 0 & r & 1 \end{bmatrix} \right)$$

using five values of  $r$ , namely  $r = -0.9, -0.5, 0, 0.5, 0.9$ . Sample sizes of  $n = 100$  and  $n = 500$  were used, and the logistic regression coefficients were set to  $\boldsymbol{\beta} = (1, 0.3, 0.3)'$ . We compared posterior modes obtained from (1) the Gelman et al. (2008) default Cauchy prior with scale 2.5 fit using the `bayesglm` function (in the `arm` package for R), (2) a ‘default’  $g$ -prior where the population averaged probability density follows  $\text{beta}(0.5, 0.5)$ , (3) an informative  $g$ -prior, and (4) a flat prior, yielding the maximum likelihood estimate. The informative  $g$ -prior was obtained by simulating a very large sample of  $\pi_i = \text{logit}^{-1}(\mathbf{x}'_i \boldsymbol{\beta})$  from  $\mathbf{x}_i \stackrel{iid}{\sim} H(d\mathbf{x})$  and obtaining the  $\text{beta}(a_\pi, b_\pi)$  density from method-of-moments estimates of  $a_\pi$  and  $b_\pi$ . The values of  $(a_\pi, b_\pi)$  are  $(10.74, 4.240)$ ,  $(13.65, 5.309)$ ,  $(20.44, 7.820)$ ,  $(40.99, 15.39)$ ,  $(206.4, 76.25)$  for  $r = 0.9, 0.5, 0.0, -0.5, -0.9$ , respectively. Table 1 displays the root mean squared errors (MSE) from 500 replicated data sets for each setting of  $(r, n)$ . The informative  $g$ -prior has the lowest root-MSE in every case, sometimes 10 times smaller than the other three priors. This advantage diminishes somewhat as the sample size increases, but is still present. The default prior of Gelman et al. (2008) does substantially better than the default  $g$ -prior or the flat prior; the default  $g$ -prior slightly outperforms the flat prior, but their results are essentially equivalent.

These results illustrate that injecting a small amount of real prior information,

here simply a population-averaged distribution on the probability of success, can markedly improve inference. It is well known that “objective” priors are often anything but (see, e.g., Seaman, Seaman, and Stamey, 2012); the informative  $g$ -prior allows easy incorporation of overall prior information, which can make a big difference with smaller sample sizes. Note that the default  $g$ -prior did not perform as well as the Gelman et al. (2008) prior for this simulation, even though correlation was taken into account. This may be due to the fact that a  $\text{beta}(0.5, 0.5)$  is actually quite different than the true population-averaged densities, which have substantially smaller variance.

[Table 1 about here.]

#### 4. Conclusion

The  $g$ -prior (Zellner, 1983) has received widespread use for model and variable selection in the normal-errors linear model, but much less attention for generalized linear models. Recently, some authors have suggested use of the  $g$ -prior for generalized linear models with either “large”  $g$ , in an attempt to be noninformative, or else placed a prior on  $g$ . In this paper, we propose a simple, easy-to-use method for eliciting an approximate population-averaged, or “overall” prior density in logistic regression. The idea of using covariate-averaged prior prediction is immediately applicable to other generalized linear models. The log-normal distribution can be matched to a “population averaged” gamma in Poisson regression with a log link; normal-errors linear regression is immediately obvious. Implementation in standard statistical software packages is straightforward, and our approach also mitigates the problem of quasi or complete separation in logistic regression.



## References

- Aitchison, J. and Shen, S.M. (1980). Logistic-normal distributions: Some properties and uses. *Biometrika*, 67, 261–272.
- Bedrick, E.J., Christensen, R. and Johnson, W.O. (1996). A new perspective on priors for generalized linear models. *Journal of the American Statistical Association*, 91, 1450–1460.
- Bové, D.S. and Held, L. (2011). Hyper- $g$  priors for generalized linear models. *Bayesian Analysis*, 6, 1–24.
- Chen, M.-H., Ibrahim, J.G. and Kim, S. (2008). Properties and implementation of Jeffreyss prior in binomial regression models. *Journal of the American Statistical Association*, 103, 1659–1664.
- Christensen, R., Johnson, W.O., Branscum, A.J. and Hanson, T.E. (2010). *Bayesian Ideas and Data Analysis: An Introduction for Scientists and Statisticians*. CRC Press, Boca Raton, FL.
- Firth, D. (1993). Bias reduction of maximum likelihood estimates. *Biometrika*, 80, 27–38.
- Fouskakis, D., Ntzoufras, I. and Draper, D. (2009) Bayesian variable selection using cost-adjusted BIC, with application to cost-effective measurement of quality of health care. *Annals of Applied Statistics*, 3, 663–690.
- Gelman, A., Jakulin, A., Pittau, M.G. and Su, Y.-S. (2008). A weakly informative default prior distribution for logistic and other regression models. *Annals of Applied Statistics*, 2, 1360–1383.

- Gustafson, P. (2007). On robustness and model flexibility in survival analysis: transformed hazards models and average effects. *Biometrics*, 63, 69–77.
- Heinze, G. and Ploner, M. (2003). Fixing the nonconvergence bug in logistic regression with SPLUS and SAS. *Computer Methods and Programs in Biomedicine*, 71, 181–187.
- Jara, A. and Hanson, T. (2011). A class of mixtures of dependent tailfree processes. *Biometrika*, 98, 553–566.
- Jara, A., Hanson, T., Quintana, F., Müller, P. and Rosner, G. (2011). DPpackage: Bayesian non- and semi-parametric modelling in R. *Journal of Statistical Software*, 40, 1–30.
- Liu, J. and Gustafson, P. (2008). Average effects and omitted interactions in linear regression models. *International Statistical Review*, 76, 419–432.
- Marin, J.-M. and Robert, C.P. (2007). *Bayesian Core: A Practical Approach to Computational Bayesian Statistics*. Springer-Verlag, New York.
- Rathbun, S.L. and Fei, S. (2006). A spatial zero-inflated poisson regression model for oak regeneration. *Environmental and Ecological Statistics*, 13, 409–426.
- Seaman, J.W., Seaman, J.W., and Stamey, J.D. (2012). Hidden dangers of specifying noninformative priors. *The American Statistician*, 66, 77–84.
- Zellner, A. (1983). Applications of Bayesian analysis in econometrics. *The Statistician*, 32, 23–34.

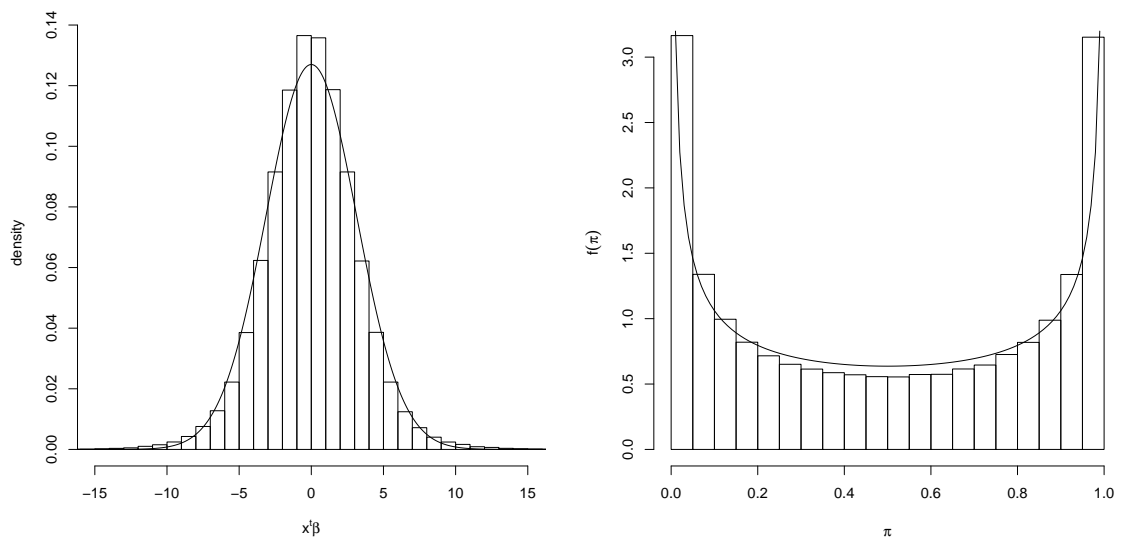


Figure 1: The left panel is the induced density  $f(u)$  where  $u = \mathbf{x}'\beta$ , along with a  $N(0, gp)$  density. The right panel is the induced predictive density and a  $\text{beta}(0.5, 0.5)$  density.

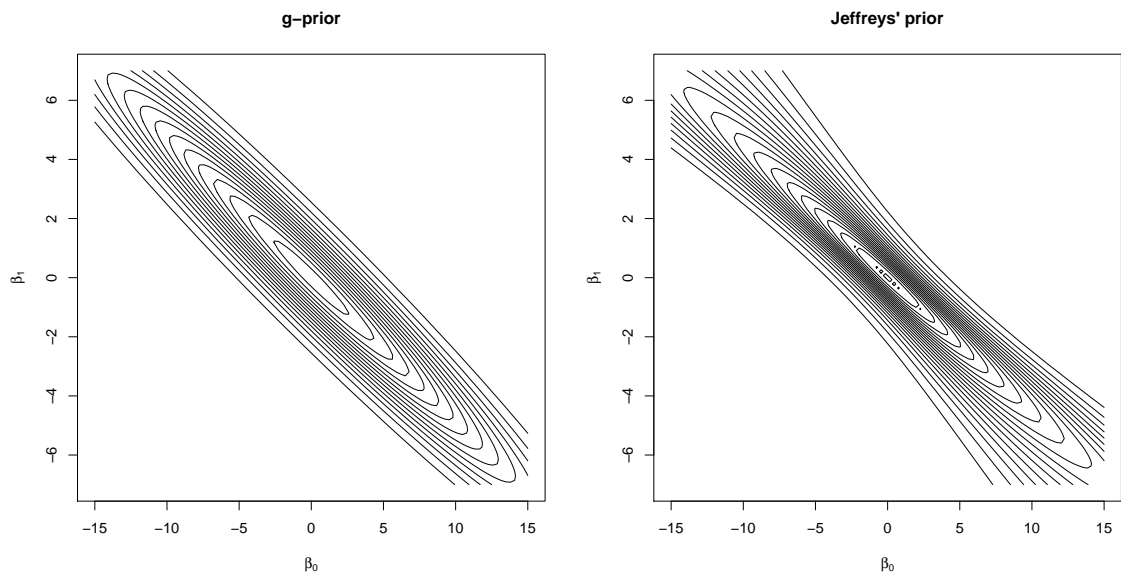


Figure 2: Jeffreys' prior and the default  $g$ -prior for simulated data in a simple logistic regression model.

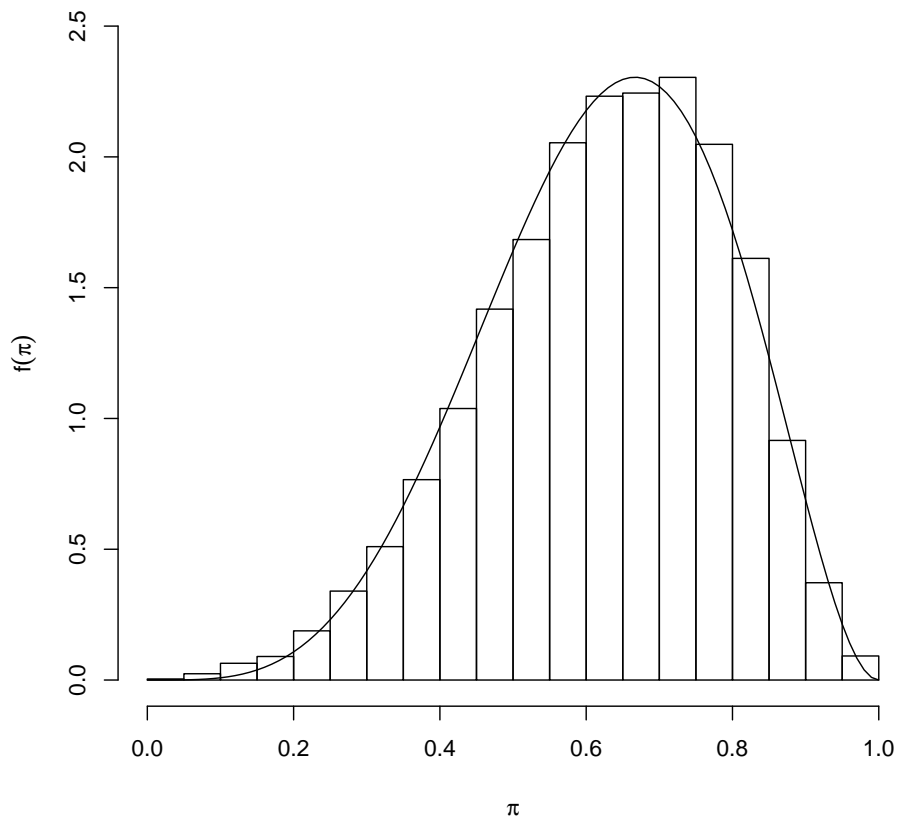


Figure 3: Target beta(5, 3) density (solid line) and an estimate of the induced prior density on the population-averaged probability of success.

$r$	$n$	Gelman prior			Inform. $g$ -prior			Default $g$ -prior			Flat prior		
		$\beta_1$	$\beta_2$	$\beta_3$	$\beta_1$	$\beta_2$	$\beta_3$	$\beta_1$	$\beta_2$	$\beta_3$	$\beta_1$	$\beta_2$	$\beta_3$
0.9	100	0.26	0.35	0.38	0.17	0.35	0.37	0.26	0.51	0.53	0.28	0.53	0.55
	500	0.11	0.22	0.23	0.10	0.22	0.23	0.11	0.24	0.25	0.11	0.24	0.25
0.5	100	0.23	0.28	0.27	0.14	0.21	0.21	0.23	0.30	0.29	0.25	0.31	0.30
	500	0.11	0.12	0.11	0.09	0.11	0.11	0.11	0.12	0.12	0.11	0.12	0.12
0.0	100	0.24	0.24	0.22	0.12	0.18	0.18	0.24	0.25	0.23	0.25	0.26	0.24
	500	0.10	0.10	0.11	0.09	0.09	0.10	0.10	0.10	0.11	0.10	0.10	0.11
-0.5	100	0.24	0.26	0.25	0.09	0.22	0.21	0.24	0.27	0.27	0.25	0.28	0.28
	500	0.10	0.11	0.12	0.07	0.12	0.12	0.10	0.12	0.12	0.10	0.12	0.12
-0.9	100	0.23	0.41	0.41	0.02	0.28	0.27	0.23	0.56	0.57	0.24	0.58	0.58
	500	0.10	0.22	0.22	0.04	0.21	0.21	0.11	0.23	0.23	0.11	0.24	0.24

Table 1: Posterior mode root-MSE from fitting the default prior of Gelman et al. (2008), an informative  $g$ -prior, a default  $g$ -prior, and a flat prior (maximum likelihood); 500 replicated data sets were used for each row.